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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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December 5, 2006

TO: State Executive Branch
Department of Education
University of Hawaii
Judiciary
Maui County

FROM: Aaron S. Fujioka
Administrator

SUBJECT: **Change No. 1**
SPO Price List No. 06-25
Wave Division Multiplexer (WDM) Equipment
Training and Maintenance Services
Expires December 14, 2007
(Sole Source No. 05-32C)

The following changes have been made to the price list:

1. The current price list has been extended to December 14, 2007.
2. Remittance address has changed to:

Zhone Technologies, Inc.
P.O. Box 200013
Dallas, Tx 75320

The current price list incorporating Change No. 1 is available on the SPO website: www.spo.hawaii.gov; click on "SPO Price List/Vendor List" accessible from the main menu. At the search screen, enter the List Title.

Should you have any questions, Alvin Washiashi can be contacted at (808) 586-0571, fax 586-0570, or alvin.washiashi@hawaii.gov.

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List No. 06-25
Includes Change No. 1
Revised December 5, 2006

**WAVE DIVISION MULTIPLEXER (WDM) EQUIPMENT,
TRAINING AND MAINTENANCE SERVICES**

(Sole Source No. 05-32C)
December 15, 2006 through December 14, 2007

STATE'S COMMITMENT. Agencies of the following purchasing jurisdictions are required to purchase from this price list:

- Executive Branch
- Department of Education
- University of Hawaii
- Judiciary
- Maui County

A purchasing jurisdiction may elect not to extend its commitment to this contract beyond the initial contract term. Further, a purchasing jurisdiction not participating in the contract may, at the earliest, commit to the contract at the inception of a contract extension period, if any.

EXCEPTION TO THE PRICE LIST. When the use of the price list is not suited to an agency's purpose, the appropriate purchasing jurisdiction may grant an exception to purchase outside of the price list. For this purpose, Executive Branch agencies shall use SPO Form-5, "SPO Price List Exemption", available on the SPO Website, www.spo.hawaii.gov; click on "Forms for State Agencies".

POINT OF CONTACT. Questions regarding the products and services listed herein should be directed to the vendor.

Procurement questions or complaints may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Alvin Washiashi	586-0571	586-0570	alvin.washiashi@hawaii.gov
Judiciary	Newton Sakamoto	538-5805	538-5802	newton.t.sakamoto@courts.state.hi.us
DOE	Procurement Staff	675-0130	675-0133	carlton_chinen@notes.k12.hi
U.H.	Gwen Won	956-8687	956-2093	gwon@hawaii.edu
Maui County	Greg King	270-7488	270-7138	greg.king@co.maui.hi.us

VENDOR: Zhone Technologies, Inc.
7001 Oakport Street
Oakland, California 94621

Contact: Ms. Anne Wolan
Telephone: (619) 954-5875
Facsimile: (208) 445-7588
e-mail: awolan@zhone.com

Purchase Orders to: Zhone Technologies, Inc.
7001 Oakport Street
Oakland, California 94621

Remittance to: Zhone Technologies, Inc.
P.O. Box 200013
Dallas, Texas 75320

Service Facility Address: Zhone Technologies, Inc.
7001 Oakport Street
Oakland, California 94621

Telephone Service calls: (877) 946-6320 (ZHONE20)
-Choose Option 3 for Sales Technical Support
-Choose Option 1 for Product Support
-Choose Option 5 for Sorrento Support

VENDOR CODES for annotation on purchase orders are obtainable from the "Alphabetical Vendor Edit Table Report" available at your department's fiscal office. **Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.** Therefore, when processing an invoice for payment, be sure that the correct vendor code is used.

PRICES for State and County agencies are the Vendor's published list prices which are available at the following website [less the discounts below:](http://www.luxn.com/price)

<http://www.luxn.com/price> User name: luxn_cust Password: only4U

DWDM components: *40% off Vendor's current published list price
available on the Website
<http://www.luxn.com/price>

CWDM components: *30% off Vendor's current published list price
available on the Website
<http://www.luxn.com/price>

Basic Support**
(8x5, M-F phone support,
10 Business days hardware

Premium Support**

(24x7 phone support, Next business day hardware

exchange, Advanced parts

shipment, (Zhone NOS Support): 5% of Vendor's current published list price, less 10% The current published list price is available at <http://www.luxn.com/price>

*Net prices exclude applicable taxes and delivery charges. Delivery charges are dependent on the order and the method of shipping. Prior to issuing the purchase order, agency should contact the Vendor to determine the most appropriate mode of delivery based the delivery charge and need for equipment based on the current published list prices.

**Net prices exclude applicable taxes. Other costs as well as period of coverage are dependent on the service plan selected by the agency.

Delivery. The Equipment shall be provided within (30) calendar days after receipt of purchase order to the location of the ordering State agency during normal State workdays and hours (Monday through Friday, excluding State holidays, between 7:45 a.m. and 4:30 a.m. (HST) unless otherwise directed by the ordering State agency. Contractor shall indicate the State purchase order number on the shipping document.

Maintenance. The State, at its option, may elect to have the Contractor maintain the purchased equipment. Maintenance service shall consist of preventative maintenance and on-call remedial maintenance. All Maintenance service must be prompt and effective and must be performed by engineers trained, experienced, and qualified to work on the equipment. Maintenance service shall be performed during the hours of 7:45 a.m. through 4:30 p.m. (HST), Monday through Friday, except State observed holidays or unless otherwise directed by the ordering State agency.

Training. The State, at its option, may elect to have the Contractor provide training on the equipment.

Note: The CONTRACTOR may be required to submit a *CERTIFICATE OF GOOD STANDING* (Certificate) issued by the State of Hawaii Department of Commerce and Consumer Affairs Business Registration Division (BREG) if the Contractor's presence in Hawaii is required for maintenance and/or training.

INSTALLATION is not covered by this price list. Small purchase procedures apply to installation charges under \$25,000. Installation charges over \$25,000 will require formal bidding.

"Installation" means the hookup or plug in of all electrical and other connections for each piece of equipment and proper attachment of any subassemblies to the equipment so that the equipment is operable and ready for use by the State.

WARRANTY. The Vendor shall guarantee all equipment purchased for a minimum one (1) year period from the product shipment date, against defects resulting from the use of defective or inferior materials, from negligent workmanship, and from all defective design and manufacturing. Items under warranty shall be replaced with equal or better parts at no cost to the State, provided such defects are not due to abuse or negligence on the part of the State.

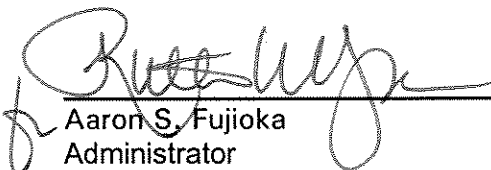
PURCHASE ORDERS shall be issued on an as needed basis during the price list period. It is the responsibility of each agency to insure timely issuance of purchase orders. Vendor is not obligated to accept any order received after the price list expiration period.

"SPO PL No. 06-25" must be typed on purchase orders issued against this price list.

ORDERING on a timely basis is the responsibility of each agency. Orders shall be issued on an as-needed basis during the price list period. Vendor is not obliged to accept any order received after the price list expiration date; however, vendor shall fill timely orders for which delivery may extend beyond the expiration date. Agencies shall not issue purchase orders specifying delivery after the price list expiration date.

VENDOR AND PRODUCT EVALUATION form, SPO-12, revised 9/30/05, is made available to the agencies for the purpose of addressing concerns on this price list. The form can be accessed from the SPO website: www.spo.hawaii.gov. "Click" on Forms for State Agencies under the "Quick Links" section of the homepage.

PRICE LIST AVAILABLE ON THE INTERNET. The price list is available at the SPO website: www.spo.hawaii.gov. "Click" on SPO Price List/Vendor List at the main menu.



Aaron S. Fujioka
Administrator